



CURRICULUM VITAE

PERSONAL INFORMATION

Name	STEFANO STADEROLI
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Phone Number	392.3876681
E-mail	Stefano.staderoli@gmail.com
Nationality	Italian
Date of Birth	12.02.1964

WORK EXPERIENCE

- Date (da – a)

SINCE 1996 I HAVE BEEN AN ENTREPRENEUR IN InFormation Technology;
 CHAIRMAN OF Copying Broker (WWW.COPYINGBROKER.IT)
 SALES DIRECTOR FROM 1989 TO 1996 AT Rank Xerox, Milan.
 SALES REPRESENTATIVE FROM 1982 TO 1988 AT Rank Xerox, Milan
 (since 2009 I have been a free-lance journalist as a hobby)
- Nome e indirizzo del datore di lavoro

Information Technology
 President and Chief Executive Officer
- Business Area

Purchases, Sales, Feasibility Projects on large-sized companies.
- Employment
- Main tasks and responsibilities

EDUCATION

- Date (da – a)

Academic Degree in Political Sciences, with a graduation thesis on Strategic Studies
- Institution name

Electronic Engineering Diploma
 Università degli Studi di Milano
 Istituto tecnico di Pontremoli, Ms.
- Main subjects and specialization

Strategic Studies, International Right, Economics, International Relations
- Qualification

Academic Degree in International Sciences and European Institutions
- Score

90/110

**PERSONAL SKILLS AND
COMPETENCES**

MOTHER TONGUE

Italian

OTHER LANGUAGES

ENGLISH, FRENCH

- Reading Skills
- Writing Skills
- Speaking

GOOD
GOOD
GOOD

RELATIONAL SKILLS AND
COMPETENCES

*Vivere e lavorare con altre
persone, in ambiente
multiculturale, occupando
posti in cui la comunicazione è
importante e in situazioni in
cui è essenziale lavorare in
squadra (ad es. cultura e
sport), ecc.*

OVER THE TEN-YEAR PERIOD I WAS SALES DIRECTOR AT RANK XEROX, I WAS IN CHARGE OF THE DEVELOPMENT OF SALES NETS AS WELL AS COORDINATING THEM INTO ACHIEVING TARGETS WE WERE ASSIGNED ON A THREE-MONTHLY BASIS. THE GROUP ACTIVITY WAS CRUCIAL AS A GENERAL MOTIVATION.

ORGANIZATIONAL SKILLS AND
COMPETENCES

*Ad es. coordinamento e
amministrazione di persone,
progetti, bilanci; sul posto di
lavoro, in attività di
volontariato (ad es. cultura e
sport), a casa, ecc.*

SITUATIONAL LEADERSHIP
TRANSNATIONAL ANALYSIS
NEURO LINGUISTIC PROGRAMMING

THESE ARE THE COMPETENCES I HAVE ACQUIRED THANKS TO THEORETICAL COURSES AND FIELD-WORK SIDE BY SIDE WITH A SALES NETWORK.

TECHNICAL SKILLS AND
COMPETENCES

*Con computer, attrezzature
specifiche, macchinari, ecc.*

PC : WORKSHOP AT RANK XEROX
OFFICE DEVICES: RANK XEROX
DIFFERENT SOFTWARE : RANK XEROX
ECDL Licence

ARTISTIC SKILLS AND
COMPETENCES

Musica, scrittura, disegno ecc.

I AM A JOURNALIST FOR A NUMBER OF ON-LINE PUBLICATIONS

OTHER SKILLS AND
COMPETENCES

*Competenze non
precedentemente indicate.*

MARTIAL ARTS
CHARITY WORK

LICENCES

Motorbike and car

ULTERIORI INFORMAZIONI

[Inserire qui ogni altra informazione pertinente, ad esempio persone di riferimento, referenze ecc.]

ALLEGATI

[Se del caso, enumerare gli allegati al CV.]